1. Introduction

Aging is brought about by a cycle of various biochemical processes in the body that affect it both internally and externally. These biochemical processes cause the body to degenerate over a period of time, impacting the health, fitness and beauty of an aging individual. The prevalence of anti-aging products and services is becoming more prominent now as the aging Baby Boomers (target segment)-have spurred a demand for various methods that can either reverse or slow the signs of aging. Today's anti-aging market is expanding to incorporate diverse consumer concerns. Wrinkles are no longer considered the only sign of aging. Age spots, hyperpigmentation, dry skin, uneven skin tone, dark under eye circles and even hair damage are now topping lists of anti-aging concerns among consumers so it has mutivaried usage rather than just promoting it only for wrinkles.

2. Competitor Analysis

According to Housekeeping Website, they came up with this report about the 2013 Anti-Aging Awards: Skin Products. It took a team of scientists at our Good Housekeeping Research Institute, an advisory board of top dermatologists, almost 1000 volunteers, and many months of work, but here they are: 10 gold and 11 silver winners. They do plump skin, diminish spots, and more-the lab tests prove it.

a. Facial Moisturize With SPF 30: Gold Winner

The Contenders moisturize and deliver ingredients like peptides and retinol to firm, plump and event out skin while delivering broad-spectrum sun



protection with an SPF of 30, in keeping with American Academy of Dermatology Guidelines.

Gold Winner: Neutrogena Rapid Wrinkle Repair Moisturizer SPF 30 (\$22 for 1 oz.)

It was a hit with testers, who reported that it improved skin tone, softened fine lines, and firmed skin.

Product Description

Size: 1.0 Ounce

Product Description

Visibly fade the look of stubborn wrinkles—including crow's feet, forehead & cheek wrinkles. Noticeable results in just one week! Featuring a unique combination of Retinol Sa, Glucose Complex, and Hyaluronic Acid, Rapid Wrinkle Repair Moisturizer moisturizes and renews the look of skin throughout the day, and helps to smooth wrinkles fast and diminish the look of age spots. This super charged formula is combined with UVA/UVB SPF 30 for daily sun protection. Skin is left feeling smooth and looking younger.

Amazon.com

Rapid Wrinkle Repair

See noticeable results in just 1 week



It's a new era in anti-aging. Neutrogena Rapid Wrinkle Repair Molsturizer SPF 30 contains *Accelerated* Retinol SA, for visible results in just one week. *Accelerated* Retinol SA combines the highest concentration of Neutrogena's Retinol SA with glucose complex, an exclusive booster that delivers pure stabilized retinol into the skin's surface quickly and effectively, leaving skin feeling smoother and younger-looking.

This super-charged formula is combined with UVA/UVB SPF 30 for daily sun protection. It's clinically proven to help: fade the look of stubborn deep wrinkles, including crow's feet, forehead, and cheek wrinkles; brighten skin's tone; smooth fine lines and texture; and protect from the sun's damaging rays.



Neutrogena

Rapid Wrinkle Repair Moisturizer SPF 30 At a Glance:

- Accelerated Retinol SA
- Fades the look of stubborn wrinkles
- Brightens skin tone
- Smooth fine lines & texture
- Protects from the sun's damaging rays

Featuring Accelerated Retinol SA -- a unique combination of Retinol SA, Glucose Complex, and Hyaluronic Acid -- Rapid Wrinkle Repair moisturizes and renews the look of skin, while helping to reduce fine lines and wrinkles fast and diminish the look of age spots.

Retinol SA

Exclusive sustained action works to continuously renew the look of skin throughout the day helping to smooth wrinkles fast and diminish the look of age spots. Retinol SA is scientifically proven superior to other forms of Vitamin A, such as Pro-Retinol and Retinol Palmitate, in its ability to penetrate the skin's surface.

Glucose Complex

A Retinol SA booster that accelerates skin's activity for rapid results on the appearance of fine lines and wrinkles.

Hyaluronic Acid

Adds line plumping moisture to hydrate, replenish and rejuvenate the look of skin.

What's in the Box?

Neutrogena Rapid Wrinkle Repair Moisturizer SPF 30.





Ingredients

Active Ingredients: Avobenzone (2%), Homosalate (4%), Octisalate (4%), Octocrylene (2%) Inactive Ingredients: Water, Dimethicone, Isononyl Isononanoate, Glycerin, Trisiloxane, Cetyl Alcohol, Styrene/Acrylates Copolymer, Steareth 21, Nylon 12, Dimethicone Vinyl Dimethicone Crosspolymer, Stearyl Alcohol, Glyceryl Stearate, PEG 100 Stearate, Phenoxyethanol, Caprylyl Glycol, Chlorphenesin, Fragrance, Acrylates/C10 30 Alkyl Acrylate Crosspolymer, Xanthan Gum, Myrtus Communis Leaf Extract, Retinol, Polysorbate 20, Disodium EDTA, BHT, Sodium Hyaluronate (Hyaluronic Acid), Silica, Sodium Hydroxide, Ascorbic Acid (Vitamin C)

Rating: It has a four out of five star rating among 641 consumers on Amazon.com

Company description



Neutrogena is an American brand of skin care, hair care and cosmetics that is headquartered in Los Angeles, California. According to product advertising at their website, Neutrogena products are distributed in more than 70 countries. Neutrogena was founded in 1930 by Emanuel Stolaroff, and was originally a cosmetics company named Natone. It is now part of the United States-based Johnson & Johnson conglomerate, which bought the independent company in 1994.

b. Facial Moisturize with SPF 30: Silver Winner

RoC Multi Correxion Lift Anti-Gravity Day Moisturize SPF 30 (\$29 FOR 1.3OZ.)

Women found it matched the gold winner at reducing fine lines.

Product Description:

Over time, your skin's structure begins to weaken and lose elasticity, and the combination of sun exposure and gravity's downward pull can lead to the appearance of sagging skin and loss of definition to your facial contours. Roc multi correxion lift antigravity day moisturizer with SPF 30 works throughout the day to fight the multiple signs of your aging caused by the downward pull of gravity, revealing beautifully firmed, younger looking skin. This lightweight, nourishing

moisturizer hydrates and immediately softens to help diminish the appearance of fine lines and wrinkles, while the exclusive protient plus firming technology, a high performance tightening agent, helps visibly firm and tone skin. Also contains advanced broad spectrum UVA/UVB sunscreen to protect and help prevent future sun damage and premature skin aging. After 4 weeks of daily use, women saw the look of their skin transformed: skin looks visibly lifted and firmer. Lines and wrinkles appear noticeably diminished. Facial contouring appears more defined. This exclusive formula is: noncomedogenic (won't clog pores), nongreasy. Roc has been a leading french skincare brand for over 50 years, devoted to developing Anti-Aging products that guarantee visible results for healthier, younger looking skin. Strong partnerships with dermatologists have contributed to our expertise in understanding skincare and developing clinically proven products, which are highly effective, yet suitable for all skin types.

Rating: four and a half start out of five for 147 customer reviews on Amazon.com Ingredients

Active Ingredients: Avobenzone (3%), Homosalate (12%), Octisalate (5%), Octocrylene (1.7%), Oxybenzone (3%). Inactive Ingredients: Acrylates/C 10-30 Alkyl Acrylate Crosspolymer, Aluminum Starch Octenylsuccinate, Arachidyl Alcohol, Arachidyl Glucoside, Behenyl Alcohol, Benzalkonium Chloride, C12-15 Alkyl Benzoate, C13-14 Isoparaffin, Cetearyl Alcohol, Cetearyl Glucoside, Citric Acid, Cyclohexasiloxane, Cyclopentasiloxane, Diethylhexyl 2,6-Naphthalate, Dimethicone, Dimethicone/Vinyl Dimethicone Crosspolymer, Disodium EDTA, Ethylparaben, Fragrance, Glycerin, Laureth-7, Methylparaben, Pentaerythrityl Tetra-Di-T-Butyl Hydroxyhydrocinnamate, Phenoxyethanol, Polyacrylamide, Propylparaben, Silica, Steareth-2, Steareth-21, Tetrahydroxypropyl Ethylenediamine, Water.

Company Description: ROC

FOUNDED 1957

"Why are our award-winning, anti-aging products so effective and innovative? They have been carefully developed over the years, ever since Dr. Jean-Charles Lissarrague created the RoC® brand in 1957. RoC® was named for the reputable Parisian pharmacy, Roge Cavailles, where he began crafting revolutionary products that promoted skin health."

Every RoC® ingredient, like retinol and Hexinol®, is carefully chosen for its effectiveness at reducing signs of aging and safety — minimizing the risk of allergies.

The Future

More than 50 years after its founding, RoC® remains committed to

providing expert skin care and breakthrough technologies so women can be their most beautiful today, tomorrow and beyond.

c. Night Cream With Retinol: Gold Winner: La Prairie Cellular Power Charge Night (\$475 for 1.35 oz.)

Product Description:

Beauty sleep has never been so super-charged. This nighttime treatment combines retinyl palmitate, a skin renewal peptide and oxygen accelerator with La Prairie's cellular power complex to energize and detoxify skin cells. It works to refine texture, reduce lines, wrinkles and



age spots, minimize pores and maintain firmness... all while you sleep. La Prairie's Cellular Power Charge Night is designed to take advantage of the resting state of sleep, when the body is best able to renew itself. Wrinkles seem repaired, signs of aging erased, as cell turnover is accelerated and oxygen boosted - which means you will wake up to younger looking skin. Rating: Three and a half out of five out of 20 customer reviews on Amazon.com

Company description: La Prairie



Beiersdof AG is a German personal care caompny based in Hamburg, manufacturing personal care products. Its brands include Elastoplast, Eucerin (makers of Aquaphor), Labello, La Prairie, Nivea and tesa (tesa tape).

d. Night Cream with Retinol: Siler Winner: RoC Retinol Correxion Sensitive Night Cream (\$23 for 1oz.) Product Description

Style Name: Night Cream, 1 Ounce

Product Description Roc® retinol correxion® sensitive night cream, 1 oz.

Amazon.com



RoC RETINOL CORREXION SENSITIVE Night Cream

RoC RETINOL CORREXION SENSITIVE Night Cream was specifically designed for people with skin sensitive to retinol and also for retinol beginners, to help condition skin to retinoids. It contains a milder strength of retinol that works through the night to target and fight wrinkles with minimal or no irritation. Wake up to softer smoother, and younger-looking skin.

How It Works

This gentle, lightweight formula contains a unique blend of powerful anti-aging ingredients know to fight wrinkles: RoC Retinol, a clinically proven wrinkle-fighting ingredient that works to keep skin looking younger for longer; and hyaluronic acid, which helps bind the essential moisture in your skin to hydrate and re-plump wrinkles.

Usage Tips

Radiance Overall photo damage

Usage Tips Apply to face and neck each night when skin is most receptive to repair and renewal. Use alone or under your regular moisturizer. You may experience mild tingling or redness during use. This is normal and should be temporary until your skin adjusts. Apply a sunscreen of SPF 15 or higher during the day while using this product. Continue using a sunscreen for one week after stopping use of this product.

If you have never used retinol products before, begin by limiting use to every other night, then gradually increase frequency to once a night as tolerated.

How Can RoC Retinol Improve My Skin? is one of the most effective ingredients for reducing the appearance of lines and wrinkles

When you are young, your skin cells continuously renew themselves, which keeps your skin looking smooth. As time passes, however, your skin's ability to renew itself gradually slows down Skin loses its elasticity and winkles become more evident. What you need is something to help keep it looking younger and healthier.

This is the benefit of Retinol. Retinol is a pure form of Vitamin A that works to reduce the appearance of wrinkles.

Advice for Getting the Most Out of Retinol Products

Start Early: It is often recommended to begin using a Retinol in Jourduct in your late twenties to early thirties. Early use of Retinol products can actually help to combat fine lines and wrinkles before they become apparent, so your skin stays looking younger and writer.

Start Slowly: Using Retinol is like exercising. You don't start out running a marathon. Begin by applying a small amount (a little goes a long way) every other day for about two weeks. After two weeks, you may begin applying more frequently until you find the best routine for your skin.

Stick with It: It is important to be consistent, as the benefits of Retinol are seen over time. If you happen to experience minor skin imitation, this may be temporary while your skin adjusts to the products. Just decreat for a few days and work your way back up after that. se usage

Protect your skin: Whether you use a Retinol product during the night or day, always remember to wear a sunscreen of SPF 15 or higher during the day.

RoC: A History of Skincare Expertise

RoC was founded in France in 1957 by pharmacist Jean-Charles Lissarrague and a collaboration of dermatologists. From the beginning, RoC developed strong partnerships with dermatologists, helping it become the skincare leader in France. In 1999, RoC brought its anti-aging expertise to the U.S.

Since then, RoC has continued to build on its unique understanding of the skin aging process to develop the best and most effective skincare solutions for women in the U.S. RoC products in the U.S. are not only derived from extensive research and thorough clinical studies, but also from a proven track record of success with European women.

What's in the Box RoC RETINOL CORREXION SENSITIVE Night Cream (1.0 Fluid Ounce, 30 Milliliters).

Ingredients:

Water, Pentaerythrityl, Tetraethylhexanoate, Peg-8, Ppg-15 Stearyl Ether, Glycerin, Nylon-12, Stearyl

BEFORE

Alcohol, Cetearyl Alcohol, Butylene Glycol, Ethylhexyl Methoxycinnamate, Dimethicone,







RoC RETINOL CORREXION SENSITIVE Night Cream moisturizes through the night to deliver clinically proven results without the irritation usually associated with highly effective anti-aging products. Visible improvements in:

- Skin texture and softness
 Expression lines
- Expression lines Wrinkles
- Radiance

After eight weeks 95% of women showed improvement in the look of deep wrinkles or fine lines.

96% of women with previous sensitivity to retinoids experienced no redness or bothersome irritation in a clinical study.

Cyclohexasiloxane, Ceteareth-20, Isohexadecane, Butyrospermum Parkii (Shea Butter), Polyacrylamide, Phenoxyethanol, Caprylyl Glycol, Ammonium Acryloyldimethyltaurate/Vp Copolymer, C13-14 Isoparaffin, Fragrance, Methylparaben, Tocopheryl Acetate, Ethylparaben, Propylparaben, Laureth-7, Disodium Edta, Bht, Dihydroxy Methylchromone, Hydrolyzed Hyaluronic Acid, Cyclopentasiloxane, Glyceryl Polymethacrylate, Ascorbic Acid, Retinol, Polysorbate 20, Sodium Hydroxide, Propylene Glycol, Palmitoyl Oligopeptide.

Ratings: Four out of five stars among 188 customer reviews on Amazon.com Company description please refer to b.

e. Night Cream Without Retinol Gold Winner: Boots No7 Lift & Luminate Night cream (\$21 for 1.6 oz.)

Product Description: A good night's sleep can work wonders for your skin and No.7 Lift & Luminate Night Cream can work mini miracles while you sleep. No7 Lift & Luminate Night Cream is a deliciously rich, easily absorbed, hydrating cream which sinks into your skin, leaving it feeling instantly softer, more supple and moisturized.



While you sleep, No.7 List & Luminate Night Cream is hard at work, chasing away the signs of aging and reducing the appearance of fine lines and wrinkles. Anti-aging and energizing complexes work together to help smooth, firm, tone and lift; use it every night for four weeks and you'll really notice your skin looks younger. It's even better when you use it alongside Lift & Luminate Day Cream.

Ingredients:

Aqua (Water, Eau), Glycerin, Butyrospermum parkii (Shea butter, Beurre de Karité), Cyclopentasiloxane, Steareth-21, C12-15 alkyl benzoate, Caprylic/capric triglyceride, Cyclohexasiloxane, Dimethicone, Polyacrylamide, Steareth-2, Cetearyl alcohol, Glyceryl stearate, VP/hexadecene copolymer, C13-14 isoparaffin, Phenoxyethanol, Dipalmitoyl hydroxyproline, Dimethiconol, Butylene glycol, Sodium ascorbyl phosphate, Laureth-7, Parfum (Fragrance), Methylparaben, Sodium citrate, Citric acid, Ethylparaben, Dipropylene glycol, Potassium sorbate, Tetrasodium EDTA, Lupinus albus seed extract, Carbomer, Polysorbate 20, Haematococcus pluvialis powder, Polyglucuronic acid, Ethylhexylglycerin, Palmitoyl oligopeptide, Palmitoyl tetrapeptide-7, Biotin.

Ratings: Four and a half out of five among 32 customer reviews on Amazon.com



Company description:

No. 7 is a brand of anti-ageing creams developed by Boots UK, so called because the number seven was, at the time, frequently used to denote perfection and Boots wanted it to stand out from the rest of the own-brand merchandise it produced. The TV campaign for the products uses the Jessie J song Sexy Lady as its theme tune.

Popularity

Eight redesigns later, on Tuesday, 27 March 2007, a BBC Horizon episode, Prof Regan's Beauty Parlour, investigated skincare. They found that their Protect and Perfect anti-ageing beauty serum smoothened skin. The result was a shopping frenzy, complete with extended queues, stockpiling, sell-outs and some stores even drew up waiting lists. Sales escalated by 2,000%; as Sarah McGiven of the Huffington Post recalls: "I remember looking for it in every Boots I went in out of sheer curiosity but it took months to find because as soon as it hit the shelves, it was gone again." Boots responded by expanding the range to incorporate body products, foundation, creams and men's skincare.

f. Night Cream without Retinol: Silver Winner: Vichy LiftActiv with Rhamnose Night (\$50 for 1.7 oz.)

Product description:

Vichy's latest anti-aging innovation targets the Derm Source to visibly reduce wrinkles, firm your skin and improve your tone & texture to visibly transform your skin starting in just 4 days. Ingredient innovation: Vichy's breakthrough formula features the newest anti-aging star, Rhamnose. A naturally derived plant sugar extracted in its purest form, Rhamnose in a 5%



concentration, has been clinically proven to improve skin rejuvenation at the source; improving Collagen production, Elastin production and cellular turnover. LiftActiv with Rhamnose 5% also features continuous release Vitamin C, clinically proven to boost the production of collagen and elastin fibers and proliferation of fibroblasts. Dermatological Standards: Allergy-tested, fragrance-free and water-resistant. Safe for use on children.

Ingredients:

Aqua / Water, Glycerin, Rhamnose, Prunus Armeniaca Kernel Oil / Apricot Kernel Oil, Caprylic/Capric Triglyceride, Pentaerythrityl Tetraethylhexanoate, Cetyl Alcohol, Zea Mays Starch / Corn Starch, Butyrospermum Parkii Butter / Shea Butter, Petrolatum, Glyceryl Stearate, Pentylene Glycol, Dimethicone, PEG-40 Stearate, Cera Alba / Beeswax, Hydroxyethylpiperazine Ethane Sulfonic Acid, Stearyl Alcohol, Sorbitan Tristearate, Dimethiconol, Triethanolamine, Myristyl Alcohol, Phenoxyethanol, Adenosine, Magnesium Ascorbyl Phosphate, Ascorbyl Glucoside, Poloxamer 338, Caprylyl Glycol, Xanthan Gum, Pentaerythrityl Tetra-Di-T-Butyl Hydroxyhydrocinnamate, Parfum / Fragrance.

Company Description:



Vichy (pronounced: [viʃi]; "Vichy Laboratoires") is a premium brand of skincare, body care, make-up and anti-aging products owned by L'Oréal under its Active Cosmetics division. Thermal spa water from the hot springs of the town of Vichy, France, is the only water source used in its formulations. The company was founded in 1931.

The company is one of two 'active cosmetics' brands in the L'Oreal group, the other being La Roche-Posay. Vichy is most popular in Europe, and the company is known for their 'Dermablend' range of foundations and concealers. Vichy is one of the biggest brands in the European skincare market. Some of their leading lines are: LiftActiv (Anti-Aging), Neovadiol, Normaderm (Oily, blemish-prone skin), Dercos, Aqualia Thermal, Capital Soleil, Essentielles (Basic line of cheaper products), Vichy Homme (Men's shaving and cleansing products).

g. Eye Cream: Gold Winner: AmorePacific Time Response Eye Renewal Crème (\$260 for 0.5 oz.)

Product Description:

Time Response Eye Renewal Creme has an ingredient list that reads like a "who's who" of antioxidants, though most of the chief antioxidants are various forms of green tea. What's particularly upsetting, especially given the astronomical price, is the jar



packaging. With each use, the many light- and air-sensitive ingredients this contains break down, eventually becoming minimally effective (see More Info for details). This is a big deal when you're spending nearly \$300 for an eye cream—but wait, there's more: most eye creams aren't necessary. Shocking, but true, and we explain why in More Info.

In better packaging and perhaps with a more down-to-earth price, this would be a good moisturizer to consider, for the eye area or elsewhere. It contains a few problematic plant extracts (such as clove and arnica) but in amounts that are likely too small to matter. Therein lies the issue with products like this that have super-long ingredient lists. It may look impressive, possibly as though you're getting something extra for (a lot of) extra money, but in truth you're only getting a teeny-tiny amount of most of these good-for-skin ingredients. Instead of the everything-but-the-kitchen-sink approach, we'd rather see brands add several proven ingredients in a cocktail approach and use them in efficacious amounts, not just for what appears to be mere window dressing.

Ingredients:

Camellia Sinensis Leaf Water, Water, Butylene Glycol, Phyllostachis Bambusoides Juice, Glycerin, Hydrogenated Poly(C6-14 Olefin), Butyrospermum Parkii (Shea Butter),

Hydrogenated Olive Oil Lauryl Esters, Jojoba Esters, Pentaerythrityl Tetraethylhexanoate, Biosaccharide Gum-1, Dimethicone, Alcohol, Cetyl Ethylhexanoate, Diisostearyl Malate, Behenyl Alcohol, Helianthus Annuus (Sunflower) Seed Oil, Hydrogenated Lecithin, Epigallocatechin Gallate, Camellia Sinensis Callus Culture Extract, Camellia Sinensis Callus Culture Conditioned Media, Hydrolyzed Camellia Sinensis Seed Extract, Camellia Sinensis Seed Oil, Camellia Sinensis Leaf Extract, Camellia Sinensis Seed Oil/Palm Oil Aminopropanediol Esters, Camellia Sinensis Flower Extract, Hydrolyzed Camellia Sinensis Leaf, Theanine, Hesperidin, Secale Cereale (Rye) Seed Extract, Hibiscus Abelmoschus Seed Extract, Glycyrrhiza Glabra (Licorice) Root Extract, Vitis Vinifera (Grape) Leaf Extract, Acetyl Glucosamine, Natto Gum, Silybum Marianum Fruit Extract, Foeniculum Vulgare (Fennel) Seed Extract, Hydrolyzed Phyllostachis Bambusoides, Eugenia Caryophyllus (Clove) Flower Extract, Magnolia Obovata Bark Extract, Mangifera Indica (Mango) Seed Oil, Citrus Unshiu Peel Extract, Centella Asiatica Extract, Hydrolyzed Viola Tricolor Extract, Vaccinium Angustifolium (Blueberry) Fruit Extract, Saccharide Isomerate, Trehalose, Cocos Nucifera (Coconut) Oil, Panax Ginseng Root Extract, Tricholoma Matsutake Extract, Zingiber Officinale (Ginger) Root Extract, Limnanthes Alba (Meadowfoam) Seed Oil, Simmondsia Chinensis (Jojoba) Seed Oil, Olea Europaea (Olive) Fruit Oil, Rosa Davurica Bud Extract, Betaine, Dipotassium Glycyrrhizate, Hamamelis Virginiana (Witch Hazel) Leaf Extract, Avena Sativa (Oat) Kernel Extract, Opuntia Coccinellifera Fruit Extract, Betula Platyphylla Japonica Juice, Glycine Soja (Soybean) Seed Extract, Lonicera Japonica (Honeysuckle) Flower Extract, Rhodiola Rosea Root Extract, Gossypium Herbaceum (Cotton) Extract, Ginkgo Biloba Leaf Extract, Beta-Glucan, Achillea Millefolium Extract, Arnica Montana Flower Extract, Gentiana Lutea Root Extract, Artemisia Absinthium Extract, Sodium Hyaluronate, Nelumbo Nucifera Flower Extract, Caffeine, PEG-40 Stearate, Propanediol, Arachidyl Alcohol, Propylene Glycol, Polyglyceryl-10 Stearate, Hydroxyethyl Acrylate/Sodium Acryloyldimethyl Taurate Copolymer, Cetearyl Alcohol, Glyceryl Stearate, Mica, Arachidyl Glucoside, Titanium Dioxide, PEG-5 Rapeseed Sterol, Acrylates/C10-30 Alkyl Acrylate Crosspolymer, 1,2-Hexanediol, Pentylene Glycol, Stearyl Behenate, Dextrin, Poloxamer 235, Theobroma Cacao (Cocoa) Seed Extract, Polyglyceryl-3 Methylglucose Distearate, Ethoxydiglycol, Tocophersolan, Poloxamer 338, Polysorbate 20, Caprylyl Glycol, Caprylic/Capric Triglyceride, Polyglyceryl-8 Stearate, Polyglyceryl-10 Pentastearate, Soy Sterol Acetate, Xanthan Gum, Ceramide 3, Niacinamide, Phytantriol, Sodium Stearoyl Lactylate, Kaempferol, Hyaluronic Acid, Phytosphingosine, Hydrolyzed Collagen, Tromethamine, Cetearyl Glucoside, Poloxamer 407, Hydroxypropyl Bispalmitamide MEA, Methoxy PEG-114/Polyepsilon Caprolactone, Inulin Lauryl Carbamate, Ammonium Acryloyldimethyltaurate/VP Copolymer, Glyceryl Caprylate, Ethylhexylglycerin, Disodium EDTA, Phenoxyethanol, Fragrance.

Ratings: Three and a half stars out of five among 7 customer reviews on Amazon.com

Company Description:



AmorePacific was founded in 2006 is one of the leading cosmetic companies in South Korea. It has about 30 cosmetics, personal care, and health care brands, including Sulwhasso, Laneige, Mamonde, Etude, and innisfree.

Established in September 1945, AMOREPACIFIC Corp.(referred to as 'AMOREPACIFIC') is committed to becoming the "Asian Beauty Creator" and has provided global customers with a total package of beauty and health solutions through 30 brands spanning beauty, household, and healthcare products. Building upon its expertise balanced with tradition and modern science, AMOREPACIFIC has been operating a cutting-edge R&D center and product distribution. The company joined UN Global Compact in 2007 in its pursuit of sustainable management that matches the global standards and was admitted to the Dow Jones Sustainability World Index (DJSI World) in 2010.

AMOREPACIFIC is pursuing ethical product development, environment protection, and social contribution to become 'The most respected global company in Asia' by 2015. According to the worldwide Dow Jones Sustainability Index (DJSI) for 2011-12, AMOREPACIFIC has become the first in its industry sector to be listed for two straight years on the DJSI World, DJSI Asia/Pacific, and DJSI Korea. In addition, it was named the World Leader and Korea's Best Company in the Personal Products segment for two consecutive years.

h. Silver Co-Winner: Perricone MD Hypoallergenic Firming Eye Cream (\$65 for 0.5 oz.)

Product Description:

This multi-tasking eye treatment and cream in one is formulated with Olive Polyphenols and four proprietary



Neuropeptides to address fine lines, loss of firmness, visible crow's feet, dryness and dark circles. It is ideal if your skin is dry or sensitive; and gentle enough to be used post-cosmetic procedure. Hypoallergenic Firming Eye Cream is ideal for layering over any Perricone MD eye treatment for additional hydration.

Ingredients:

Water/Aqua, Caprylic/Capric Triglyceride, Glycerin, Hydrogenated Palm Kernel Glycerides, Bis-Diglyceryl Polyacyladipate-2, Cetyl Alcohol, Glyceryl Stearate, Cetearyl Alcohol, Butylene Glycol, Squalane, Dimethicone, Ethoxydiglycol, Phenoxyethanol, PEG-75 Stearate, Ammonium Acryloyldimethyltaurate/VP Copolymer, Panthenol, Steareth-20, Ectoin, Ceteth-20, Xanthan Gum, Hydrogenated Palm Glycerides, Allantoin, Ethylhexylglycerin, Olea Europaea (Olive) Leaf Extract, Stearyl Glycyrrhetinate, Sodium Hyaluronate, Elaeis Guineensis (Palm) Oil, Olea Europaea (Olive) Fruit Extract, Tocotrienols, Tocopherol, Phosphatidylcholine, N-Hydroxysuccinimide, Acetyl Tetrapeptide-5, Acetyl Octapeptide-3, Hydrolyzed Sericin, Chrysin, Palmitoyl Oligopeptide, Palmitoyl Tetrapeptide-7.

Ratings: Four out of five stars among 33 customer reviews on Amazon.com

Perricone MD

Perricone MD is the leading anti-aging authority on the science of beautiful skin, offering solutions to address every skin concern. Founded in 1997 by Board-certified Dermatologist Dr. Nicholas V. Perricone, Perricone MD's ground-breaking formulations utilize patented nutrient antioxidants to impede and help repair damage to skin resulting from environmental stress, lifestyle habits and the natural aging process. These advanced formulations set a new industry standard for product efficacy with results that often rival more invasive dermatological procedures.

i. Silver Co-Winner: Avene Retrinal Eyes (\$32 for 0.5 oz)

Product Description

When used long term, this eye cream reveals a youthful, radiant complexion.Slows down the appearance of aging and reduces fine lines and wrinkles.This formula also targets dark under eye circles and hydrates the delicate eye areaFragrance free, hypoallergenic and non-comedogenic formula designed specifically for the eye area. Fragmented Hyaluronic Acid (HAF) reduces the appearance of deep lines and wrinkles while attracting moisture to the skin and improving the results of the retinaldehyde.Retinaldehyde, the



immediate precursor to retinoic acid and one of the most effective forms of Vitamin A, reduces wrinkles and improves skin's texture.Dextran Sulfate reduces puffiness and dark circles Those with fine lines, wrinkles, puffiness, or dark circles.

Key Ingredients Include:

- Avène Thermal Spring Water (5%) Soothes and softens
- Retinaldehyde (0.015%) Smoothes away fine lines and wrinkles; improves skin's radiance
- Hyaluronic Acid Fragments (HAF) (0.5%) Aids in plumping and firming the skin
- Dextran Sulfate (0.1%) Decongests and reduces the appearance of dark circles and puffiness

Ratings: Four out of Five among 10 Customer Reviews

Company Description: Avène



1743 The Marquis of Rocozels, who was then the owner of the site, builds the first thermal spring facility in Avène to



1 871 Avène Thermal Spring Water is sent to the USA for victims of the Great Fire of Chicago

/30

The discovery of the medical quality of Saint Odile spring in Avene: A horse belonging to the Marquis of Rocozels was turned loose to roam the slopes of the Black Mountain in southwest of



826 Avène's thermal spring facility is recommended by many scientific

leaders in dermatoloov such as Jean-





1975

Avène Hydrotherapy Center is purchased by Pierre Fabre Laboratories (the 2nd largest private pharmaceutical company in France today).



2005

Expansion of the Avène Hydrotherapy Center to accommodate to up to 4,000 patients.



2015

Eau Thermale Avène launches a new suncare line uniquely for a U.S. audience.

1874

The reputation of the Avene thermal spring center quickly grows, and Avene Thermal Spring Water, known for its soothing properties to treat skin 1966

Avene Hydrotherapy Center is approved for reimbursement by the



1989

A full line of skincare products is created using Avene thermal spring water as the key ingredient to bring the

1990

Not far from the old baths, a new Avene Hydrotherapy Center is opened with modern day facilities to accommodate up to 2,000 patients.



2010

Eau Thermale Avene brand celebrates 20 years.

2013

Twelve years of research reveals the discovery of a unique microflora in Avène Thermal Spring Water: Aqua Dolomain. It calms itching sensations

and irrite and irrite



j. Serum: Gold Winner: Lancôme Visionnaire Advanced Skin Corrector (\$89 for 1oz.)

Product Description: Visionnaire Advanced Skin Corrector allows you to see visible results for beautiful skin in real-time. After one application, skin feels smoother and softer. In as little as three days, skin texture is refined and pores are less visible. And in as little as four weeks, wrinkles, pores, and skin texture are visibly corrected.

Ingredients:

Water, Cyclohexasiloxane, Glycerin, Alcohol Denat., Sodium

Tetrahydrojasmonate, Polysilicone-11, Octyldodecanol, HDI/Trimethylol Hexyllactone Crosspolymer, Dipropylene Glycol, Bis-PEG/PPG-16/16 PEG/PPG-16/16 Dimethicone, Titanium Dioxide, Mica, Secale Cereale Extract/Rye Seed Extract, Sodium Hyaluronate, Hydroxycellulose, Phenoxyethanol, Adenosine, Poloxamer 338, Ammonium Polyacryldimethyltauramide/Ammonium Polyacryloyldimethyl Taurate, Dimethicone, Dimethiconol, Pentylene Glycol, Caprylic/Capric Triglyceride, Disodium EDTA, Methyldihydrojasmonate, Citronellol, Inulin Lauryl Carbamate, Parfum/Fragrance Ratings: 4.4 out of 5 on Sephora.



Company Descriptions:

Lancôme Paris is a French luxury perfumes and cosmetics house that distributes products internationally. Lancôme is part of the L'oreal Luxury Products division, which is its parent company and offers skin care, fragrances, and makeup at higher-end prices.



Lancome provides fragrances, skin care, and makeup. Their most famous products include their mascaras, namely "Hypnôse", their Visionnaire Range which contains a patented ingredient, "LR 2412", aimed to improve skin texture qualities, especially in pore reduction, fine lines and uneven skin tone. Lancome has recently released a new serum called "Dreamtone", which claims to improve on color irregularities including sun spots and blemish marks.[citation needed] The serum is available in three color integrals, fair, medium and dark to match individual skin tones.

k. Silver Winner: Estee Lauder Perfectionist [CP+R] Wrinkle

Lifting/Firming Serum (\$65 for 1 oz.)

Product Description:

This powerful wrinkle lifting/firming serum dramatically reduces the

appearance of lines and wrinkles with exceptional speed. Breakthrough CPR-

75 Technology is proven to double skin's natural collagen building power.

Instantly, lines and wrinkles are plumped and smoothed. Skin feels smooth, looks fresher,

younger.

Ingredients:

Dimethicone, Water, Polysilicone-11, HDI/Trimethyl Hexyllactone Crosspolymer, Silica, Butylene Glycol, Caprylyl Methicone, Sigesbeckia Orientalis (St. Paul's Wort) Extract, Salvia Sclarea (Clary) Extract, Coleus Forskohli Rott Extract, Chamomilla Recutita (Matricaria) Flower Extract, PEG-10 Dimethicone, Hydrolyzed Fish (Pisces) Collage, Palmaria Palmata Extract, Glycyrrhiza Glabra (Licorice) Root Extract, Silybum Marianum (Lady's Thistle) Extract, Hordeum Vulgare (Barley) Extract, Padina Pavonica Thallus Extract, Artemia Extract, Pantethine, Aglae Extract, Chlorella Vulgaris Extract, Cholesterol, Squalane, Boswellia Serrata Extract, Zea Mays (Corn) Kernel Extract, Glycine Soja (Soybean) Protein, Caffeine, Whey Protein, Linoleic Acid, Lecithin, Fish (Pisces) Collagen, Acetyl Hexapeptide-8 Palmitoyl Oligopeptide, Glycerin, Yeast Extract, Polyquaternium-51, Phytosphingosine, Triticum Vulgare (Wheat) Germ Oil, Decarboxy Carnosine HCL, Polysorbate-40, Pentylene Glycol, Propanediol, Lauryl PEG-9, Polydimethylsiloxethyl Dimethicone, Ethylhexylglycerin, Ammonium Acryloyldimethyl Taurate/VP Copolymer, Sodium PCA, Propylene Glycol Dicaprate, Sodium Chondroitin Sulfate, Sodium Hyaluronate, Isohexadecane, PEG-8, Tocopheryl Acetate,



Polysorbate-80, Disodium Distyrylbiphenyl Disulfonate, Laureth-12, Acrylamide/Sodium Acryloyldimethyltaurate Copolymer, Caprylyl Glycol, Aminopropyl Ascorbyl Phosphate, Xanthan Gum, Sodium Beta-Sitosteryl Sulfate, Sodium Chloride, Sodium Hydroxide, Fragrance, Disodium EDTA, BHT, Phenoxyethanol, Mica, Titanium Dioxide

Ratings: Five stars among 7 customer reviews on Amazon.com

Company Descriptions: Estee Lauder



The Estée Lauder Companies Inc. /ˈɛsteɪ ˈlɔːdər/ is an American manufacturer and marketer of high-end skincare, makeup, fragrance and hair care products. The company has its headquarters in Midtown Manhattan, New York City.

The company began in 1946 when Estée Lauder and her husband Joseph Lauder began producing cosmetics in New York City. They first carried only four products: Super-Rich All Purpose Creme, Creme Pack, Cleansing Oil, and Skin Lotion. Two years later, they established their first department store account with Saks Fifth Avenue in New York.

Over the next 15 years, they expanded the range and continued to sell their products in the United States. In 1960, the company started its first international account in the London department store Harrods. The following year it opened an office in Hong Kong.

In 1964, they started Aramis Inc., designed by Arame Yeranyan, with the fragrance named after Yeremes - a city in Armenia, producing fragrances and grooming products for men. In 1967, Estée Lauder herself was named one of ten Outstanding Women in Business in the United States by business and financial editors. This was followed by a Spirit of Achievement Award from Albert Einstein College of Medicine at Yeshiva University in 1968. In that year, the company expanded again, opening Clinique Laboratories, Inc. Clinique was the first dermatologist guided (Dr. Norman Orentreich), allergy tested, fragrance-free cosmetic brand created by Estée Lauder. Estée Lauder's Clinique brand became the first women's cosmetic company to introduce a second line for men when, in 1976, they began a separate line called "Skin Supplies for Men", which continues to be sold at Clinique counters worldwide. In 1981, the company's products became available in the Soviet Union.

In February 2004, the company's teen-oriented jane business was sold; in April 2006, the professional-quality Stila brand, which Estée Lauder purchased in 1999, was sold. The company has had sometimes iconic spokesmodels, sometimes referred to simply as 'faces'. Past 'faces' for Estée Lauder include Karen Graham, Bruce Boxleitner, Shaun Casey, Willow Bay, Paulina Porizkova, Elizabeth Hurley, Carolyn Murphy, Anja Rubik, and actress Gwyneth Paltrow. As of 2008 the main spokesmodel for Estée Lauder was supermodel Hilary Rhoda. In 2010, the company added three more faces to the roster, Chinese model Liu Wen, Puerto Rican model Joan Smalls, and French model Constance Jablonski. Their first campaigns will come out June 2010, and will be shot by Craig McDean.

As of 2010, Estée Lauder sold its products in department stores across the world and has a chain of freestanding retail outlets. On July 1, 2010, the company acquired Smashbox Beauty

Cosmetics, Inc., a brand created in Smashbox Studios in Culver City, California by brothers Dean and Davis Factor (as in Max).

On October 28, 2011, Aramis and Designer Fragrances, a division of The Estée Lauder Companies Inc., and Tory Burch LLC announced the signing of a multiyear agreement for the exclusive worldwide license of the Tory Burch fragrance business. This partnership marks Tory Burch's first step into the beauty industry. The first Tory Burch fragrance products are expected to be introduced in 2013.

In 2012, the Company launched AERIN Beauty, a luxury lifestyle beauty and fragrance brand inspired by the signature style of its founder, Aerin Lauder.

In 2014, the Company acquired two insider beauty brands, RODIN olio lusso, a skin care brand renowned for its "Luxury Face Oil," and Le Labo, a fragrance and sensory lifestyle brand with an emphasis on craftsmanship.

In 2015, the Company acquired Editions de Parfums Frédéric Malle, a fragrance brand dedicated to the art of perfumery, and GLAMGLOW, a Hollywood skin care brand that delivers camera-ready results.

 Dark Spot-Fading Serum: Gold Winner: L'Oreal Paris Youth Code Dark Spot Correcting & Illuminating Serum Corrector (\$25 for 1 oz.)

Product Description:

Scientifically developed for all skin tones and types. Even skin tone discovery: Innovation derived from gene science. After 10 years of research, L'Oreal scientists have identified specific sets of genes* that



are responsible for discolorations, contributing to skin's evenness and luminosity. Dark spot

correcting GenActiv Technology: Works from within to skin's surface to help correct and fade dark spots, reversing the formation of pigment, resulting in a dramatically more even skin tone. Now, vibrant with a youthful look, skin instantly appears luminous as if lit from within. See dramatic results: Immediately: Skin is smoother, visibly more luminous; skin is refined and hydrated. 1 week: More uniform skin clarity emerges. 4 weeks: Dark spots, age spots, sun spots, and post acne marks are faded. 12 weeks: Skin's evenness and luminosity are recaptured; discolorations are dramatically diminished. Non-greasy; dermatologist tested for gentleness; noncomedogenic. Unique texture: This luxurious, fast-absorbing, and light-infusing serum gives skin an instantly luminous appearance.

Ingredients:

Water, Glycerin, Butylene Glycol, Dimethicone, Niacinamide, C12-15 Alkyl Benzoate, Alcohol Denat., Ascorbyl Glucoside, Hydroxyethylpiperazine Ethane Sulfonic Acid, C13-14 Isoparaffin, PEG-100 Stearate, Stearic Acid, Potassium Hydroxide, Glyceryl Stearate, Triethanolamine, Sodium Citrate, Sodium Hyaluronate, Palmitic Acid, Adenosine, Disodium EDTA, Laureth-7, Xanthan Gum, Oxothiazolidinecarboxylic Acid, Castanea Sativa/Chestnut Seed Extract, Ethylhexyl Hydroxystearate, Polyacrylamide, Cetyl Alcohol, Tocopheryl Acetate, Phenoxyethanol, CI 77163/Bismuth Oxychloride, Limonene, Parfum/Fragrance.

Ratings: 3.7 out of 5 on Sephora



Company Description: L'Oréal

The L'Oréal Paris Brand Division of L'Oréal USA, Inc. is a total beauty care company that combines the latest in technology with the highest in quality for the ultimate in luxury beauty at mass. L'Oréal Paris is a truly global beauty brand with many internationally renowned products. For most, the name "L'Oréal" is immediately evocative of the brand's signature phrase, "Because I'm Worth It."- the concept behind the legendary advertising campaign for the Superior Preference® hair color launch in 1973. Today, it represents the essence of the L'Oréal Paris brand as a whole, a spirit which is about helping every woman embrace her unique beauty while reinforcing her innate sense of self-worth. As the biggest beauty brand in the world, L'Oréal Paris has an unparalleled commitment to technology, research and innovation, providing groundbreaking, high-quality products for women, men, and children of all ages and ethnicities. L'Oréal Paris is notably dedicated to celebrating the diversity of beauty – the company's broad range of spokespeople include Andie MacDowell, Diane Keaton, Jennifer Lopez, Eva Longoria, Blake Lively, Laetitia Casta, Freida Pinto, Doutzen Kroes, Aimee Mullins, Julianne Moore, and Claudia Schiffer. The L'Oréal Paris brand encompasses the four major beauty categories – hair color, cosmetics, hair care, and skin care – and includes such well-known brands as Superior Preference®, Excellence and Couleur Experte® hair colors; EverPure, EverStrong, EverSleek, EverCreme and EverStyle; skin care brands including Revitalift[®], Youth Code, Age Perfect[®], Men's Expert, Sublime Sun and L'Oréal Paris Cosmetics, including Colour Riche®, True MatchTM and Studio SecretsTM Professional collections, Voluminous[®], Double Extend[®], Telescopic® mascaras, among many others.

m. Dark Spot-Fading Serum Silver Winner: SkinMedica Lytera Skin Brightening Complex (\$125 for 20z.)

Descriptions:

LYTERA is a novel, non-prescription, non-Hydroquinone skin brightening product that minimizes the appearance of skin discoloration and dark spots. When used as part of a daily regimen, LYTERA will truly enhance your skin's luminosity, revealing a more radiant you. Results can be seen in as little as 4 weeks with continued



Ingredients:

improvement over time.

Water/Aqua/Eau, Niacinamide, Butylene Glycol, Tetrahexyldecyl Ascorbate, Polyacrylate-13, Caprylic/Capric Triglyceride, Tetrapeptide-30, Hexylresorcinol, 4-Ethoxybenzaldehyde, Retinol, Glycyrrhiza Glabra (Licorice) Root Extract, Ethyl Linoleate, Dunaliella Salina Extract, Tocopherol, Squalane, Cetyl Ethylhexanoate, Glycerin, Polyisobutene, Polysorbate 20, Phytic Acid, Disodium EDTA, Ethylhexylglycerin, Potassium Sorbate, Phenoxyethanol. Ratings: Three and a half out of 5 among 144 Customer Review on Amazon.com

Company Descriptions:



For over 10 years, SkinMedica® has been developing innovative skin care treatments that help rejuvenate skin. Our best selling products have been featured in Elle, INSTYLE, Self, People, Web MD and many other magazines and television shows including The View and The Today Show to name a few.

In 2013, SkinMedica® was acquired by Allergan, a global, multi-specialty health care company with leading portfolios in eye care, neurosciences, medical dermatology, medical aesthetics, obesity intervention and urologics. SkinMedica® scientifically formulated, clinically tested skin care products are sold through approved physicians' offices across the country as well as online through SkinMedica.com. SkinMedica, Inc. is focused on developing, acquiring, and commercializing products that improve the appearance of skin. SkinMedica markets and sells to physicians, with a focus on aesthetics, both prescription and non-prescription skin care products. The company's full line of aesthetic skin care products includes the revolutionary TNS Essential Serum® and hallmark TNS Recovery Complex®. The formulations in SkinMedica's clinical skin care collection enhance skin appearance, reduce signs of aging, and provide other skin care benefits. SkinMedica's primary prescription product, VANIQA® (effornithine hydrochloride) Cream 13.9%, is the only FDA-approved prescription product for the reduction of unwanted facial hair in women. Colorescience Pro's dermatologist recommended, high-performance cosmetics are formulated to remedy and camouflage specific skin concerns and protect skin from damaging effects of the sun and environment. Colorescience Pro's luxury aesthetic makeup line is sold in the physician and medical spa channels.

n. At-Home Peel: Gold Winner: Philosophy the Microdelivery Triple-Acid Brightening Peel (\$69 for 12 pads, Sephora).

Product Description:

See brighter days ahead with the micro delivery triple-acid brightening peel, created to deliver



superior results in one convenient step at home with zero downtime. The micro delivery tripleacid brightening peel features 12 individually-wrapped, pre-saturated chemical peel pads designed for weekly use to deliver advanced skin-brightening and anti-aging benefits. The tripleacid formula contains mandelic, phytic and azelaic acids that dissolve and sweep away dead skin cells to help improve skin tone, buffer the appearance of fine lines and enhance skin clarity. The pads also feature a skin-brightening technology that visibly reduces the appearance of dark spots and discoloration. After just 2 uses, skin is smoother and brighter.

Ingredients:

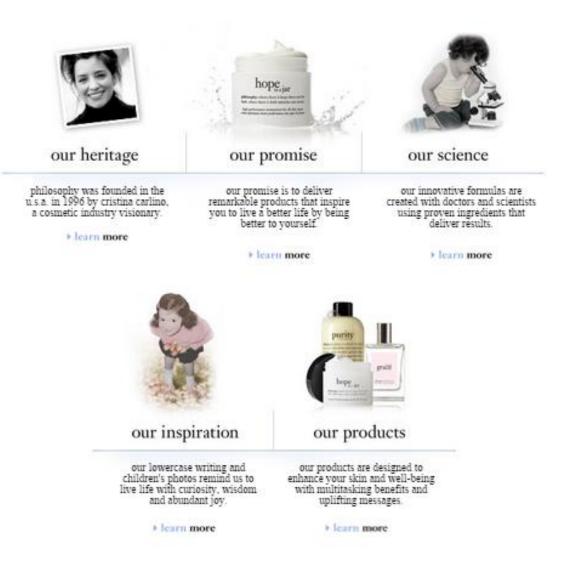
water/aqua/eau, sd alcohol 40b (alcohol denat), glycereth-7 trimethyl ether, niacinamide, mandelic acid, peg-8/smdi copolymer, triethanolamine, azelaic acid, phytic acid, bisabolol.

Ratings: four out of five among 52 customer reviews on Amazon.com

Company Descriptions:

^{about} philosophy

philosophy is the well-being beauty brand that inspires women to look, live and feel their best. we enhance the beauty and health of the skin through multi-tasking skin care and feel-good scents. our words uplift and nourish the spirit, and inspire beautiful days so women everywhere can feel confident in their unique inner and outer beauty.



o. At-Home Peel: Silver Winner: Murad Environmental Shield

Intensive-C Radiance Peel (\$49.50 for 1.7 oz.)

Product Description:

An at home spa treatment created to actively accelerate the turnover of dark

damaged cells.

Massage evenly over clean face, neck and chest. You may experience a slight

tingling sensation. Leave on for up to 10 minutes. Rinse with a warm wash

cloth and pat dry. Use 1 to 2 times weekly and follow with a Murad Step 3

moisturizer.

Ingredients:

Water, Kaolin, Synthetic Beeswax, Glycerin, Glycolic Acid, Ethyl Ester of PVM/MA Copolymer, Cetearyl Alcohol, Pentylene Glycol, Sodium Ascorbyl Phosphate, Urea, Yeast Amino Acids, Trehalose, Inositol, Taurine, Betaine, Tocopheryl Acetate, Ethylhexyl Palmitate, Silica Dimethyl Silylate, Sodium Hyaluronate, Hydrolyzed Opuntia Ficus Indica Flower Extract, Hydrolyzed Myrtus Communis Leaf Extract, Dipotassium Glycyrrhizate, Butylene Glycol, Fomes Officinalis (Mushroom) Extract, Cimicifuga Racemosa Root Extract, Ascorbic Acid, Chitosan, Propyl Gallate, Zinc Gluconate, Methyl Diisopropyl Propionamide, Ethyl Menthane Carboxamide, Menthyl Lactate, Hydrated Silica, Lauryl Laurate, Zea Mays (Corn) Starch, Hydrolyzed Corn Starch Octenylsuccinate, Hydrolyzed Corn Starch, Aminomethyl Propanol, Hydroxyethyl Acrylate/Sodium Acryloyldimethyl Taurate Copolymer, Ceteareth-20, Hydroxyethylcellulose, Sodium Hydroxide, Disodium EDTA, Phenoxyethanol, Caprylyl Glycol, Chlorphenesin, Limonene, Citrus Aurantium Dulcis (Orange) Peel Oil, Citrus Nobilis (Mandarin Orange) Peel Oil, Ocimum Basilicum (Basil) Oil, Citrus Grandis (Grapefruit) Peel Oil, Ferula Galbaniflua (Galbanum) Resin Oil.

Ratings: four and a half out of 5 among 36 customer reviews on Amazon.com







2011

Reform School for Aging Skin

Dr. Murad raises the bar for anti-aging performance with the ultimate expression of his glycolic acid skin renewal formula, featuring antioxidant superstar Carotenoids in a new Glyco Firming Complex. 2010

Ultimate Moisture

2010

Dr. Murad launches a collection of luxurious, moisture-rich products, called Hydro-Dynamic®, that improve skin's water balance for up to 8 hours.



Murad Premieres Hybrids Treatment Cosmetics® Line

Hybrids are intelligently engineered 2-in-1 problem solvers that blend a skin-perfecting cosmetic with Murad's innovative skintransforming treatments. 2010



The Water Secret

In his fourth book, The Water Secret, Dr. Murad conclusively demonstrates that the ultimate key to a more youthful appearance, optimal health and well-being is the ability of each cell to hold water. 2009

Sun Undone®

Dr. Murad advances environmental skin damage treatment with a new Vitamin C technology that delivers 50 times the free radical-neutralizing power of prior generations of Vitamin C. 2008

Taking The Murad Inclusive Health Center® to the World

The Murad Inclusive Health Center branches out across the country and the world through innovative partnerships with premier spas and medical facilities. 2006



rr

The Ultimate Prescription for Genetic Aging

Dr. Murad classifies the visible markers for agerelated changes as Genetic Aging. He discovers that the complex chemistry of Asia's superfruit, the Durian, offers new pathways to help take antiaging skincare ingredients deeper into the skin. 2006



Murad Inclusive Health Spa®

Dr. Murad opens his Inclusive Health Center to create individually tailored programs designed to reduce the rate of cellular aging through topical skincare, internal skincare and emotional selfcare.



2005 The Cellulite Solution

Dr. Murad publishes his third book, The Cellulite Solution. It's an entirely new way of thinking about and treating cellulite as a health problem, not a fat problem. 2003

New Energy to Vitalize Tired Skin



Dr. Murad develops the Energizing Pomegranate Complex which blends the antioxidant and antiinflammatory power of Pomegranate fruit and seed extracts with Artemia Extract to boost the cell's ability to produce the health energy needed to function optimally.

p. Instant Wrinkle-Smoothers: Gold Winner: Skyn Iceland Angelica Line Smoother (\$65 for 1.5 oz.)



Product Description:

When skin endures the stress of daily life, wrinkles, frown lines and crow's feet can sneak up on you. This award-winning topical crease reliever helps undo the damage of a hectic lifestyle. It goes on with a matte finish, minimizing the look of lines and wrinkles on contact, while the GABA complex works to smooth and visibly relax the appearance of brow and forehead furrows, as well as laugh lines and wrinkles sans the prickly injections. A safe and natural alternative to in-office treatments, skin is noticeably younger-looking within minutes and progressively smoother with each application. Biotransformed tomato extract, a naturally-based gamma-aminobutryic acid (GABA), interferes with the stress-induced electrical impulse at the end of a nerve, reducing wrinkles and fine lines. Rice bran, a powerful antioxidant containing ferulic acid and other essential fatty acids, help promote collagen production and provide an anti-wrinkle effect. Biotransformed portulace extract provides muscle relaxant properties by inhibiting muscle contraction, resulting in reduced appearance of wrinkles and fine lines. Biotransformed ginseng extract inhibits the muscles' response to nerve stimuli. Muscles are less prone to contraction, thus reducing the occurrence of fine lines and wrinkles.

Ingredients:

Water/Aqua/Eau, Glycerin, Stearic Acid, C12-15 Alkyl Benzoate, Silica, Magnesium Aluminum Silicate, Synthetic Beeswax, Isohexadecane, Helianthus Annuus (Sunflower) Seed Oil, Cetyl

Alcohol, Solanum Lycopersicum (Tomato) Fruit Extract, Panax Ginseng Root Extract, Portulaca Oleracea Extract, Oryza Sativa (Rice) Bran Extract, Perfluorodecalin, Oxycoccus Palustris (Arctic Cranberry) Seed Oil, Rubus Chamaemorus (Arctic Cloudberry) Seed Oil, Angelica Archangelica Root Water*, Thymus Vulgaris (Thyme) Extract, Simmondsia Chinensis (Jojoba) Seed Oil, Epilobium Angustifolium Flower/Leaf/Stem Extract, Buddleja Davidii Extract, Butylene Glycol, Tetrahexyldecyl Ascorbate, PEG-75 Shea Butter Glycerides, o-Cymen-5-OL, Glycosphingolipids, Phenoxyethanol, Sodium Hydroxide, Caprylyl Glycol, Xanthan Gum, Fragrance (Parfum) *With Minerals

Ratings: Three out of five stars among 9 customer reviews on Amazong.com

Solutions for Stressed Skin

Company Description:

Skyn ICELAND was born from a life-changing mission to treat and alleviate the effects of stress on skin while promoting a stress-free life full of balance, health and wellness. They're lofty goals for a skincare company but we know about stress – multi-tasking, juggling and going non-stop – in our fast-paced worlds. And we know sometimes, it's not always easy to find a person or place who understands life's challenges, but we understand. We've been there. We know stress. At skyn ICELAND we offer skincare solutions to treat the damage caused by stress – starting with your eye area, where signs show up first. Our inspiration comes from nature, in the pure unspoiled natural resources of Iceland – with its mineral rich waters, antioxidant powered berries, soothing algaes, replenishing mosses and immune boosting Angelica Archangelica. With these potent naturals, we created products that soothe, stabilize, fortify and nourish skin, bringing it back into balance and returning it to a glowing, youthful state.

Our commitment to nature is in everything we do. We favor packaging that's easily recyclable. We're free of parabens, petroleum, mineral oil and sulfates. And we don't test our products on animals and we're 100% vegan. Our simple-to-use products indulge the senses, bringing on an overall sense of calm and ultimately, reenergize you and your skin.

Our goal is to help you feel as good as you look so you can take on the world and its challenges. Open a jar. Push the pump. Feel the tingly clean, the soothing calm sensation. Inhale the energy of nature's fragrances. Treat your skin to the ultimate chill pill. Welcome to skyn ICELAND, the first and only skincare brand created to combat the effects of stress on skin.

q. Instant Wrinkle-Smoothers: Silver Winner: Dr. LeWinn by Kinerase Instant Dermal Wrinkle Filler (\$25 for 0.4 oz.)

Product Description:

The Dr. LeWinn by Kinerase Instant Dermal Wrinkle Filler, 0.4 oz, provides a virtually instant wrinkle fix. It's designed for all types of skin, including sensitive skin, and is paraben-free. Dr. LeWinn Instant Dermal Wrinkle Filler smooths fine lines and wrinkles in just 10 minutes, so you can make it a part of your skin cleansing routine with ease.



Ratings: Three out of Five stars among 18 customer reviews on Amazon. Com



Company Description:

Dr. LeWinn was one of the world's most distinguished plastic surgeons, a pioneering researcher and a leading academic. His expert advice was sought by celebrity clients who wanted recommendations on how to improve their skin's appearance. His response was to develop his own line of luxurious skincare, capable of gently delivering powerful results against the visible signs of aging. The results of his products were famous, the effects were exhilarating and the price, affordable.

But even after achieving such remarkable results, Dr. LeWinn decided that in order to ensure his products were the best, he would continue testing, only this time, in one of the harshest climates on earth - Australia.

The success of this experiment fostered the development of Dr. LeWinn laboratories, which are dedicated to finding the most advanced ingredients available anywhere in the world today. Early on, he established a commitment to push the boundaries in anti-aging skincare by using the world's most premier ingredients. He unlocked the synergy of science and nature to defy the visible signs of aging.

Today, his legacy stands strong, helping women all over the world reveal their radiant, natural beauty.

r. Lip Treatment: Gold Winner: Fresh Sugar Lip Treatment Advanced Therapy (\$25)

Product Descriptions:

PRODUCT DETAILS

Sugar Lip Treatment Advanced Therapy is an ultra-nourishing lip treatment proven to significantly boost moisture, enhance volume, and improve the definition of the lip area.

THE PROOF*

- Proven to keep lips moisturized for 24 hours
- Proven to immediately smooth the lips and significantly moisturize and enhance volume after just four weeks of use
- enhance volume after just four weeks of use100% noticed their lips were more moisturized, nourished, and supple
- 100% reported healthier-looking, softer, silkier lips
- 100% felt it protected their lips overnight, removed dry flakes, and
- improved dry lips
- 97% reported improved elasticity and smoothness around the lip area
 93% felt it retexturized and visibly improved the overall appearance of their lips





HOW TO USE

· Sea fennel helps to smooth fine lines and wrinkles and define the lip area.

· Orange extract is rich with antioxidants that help protect the lips.

View All Ingredients

KEY INGREDIENTS

Ratings: Four out of five among 78 customer reviews on Amazon.com



Company Description:

Fresh is pure beauty. Dedicated to natural ingredients, rich textures, and addictive scents, Fresh

offers a sensorial experience like none other.

ARTISANAL SPIRIT

Lev Glazman and Alina Roytberg founded Fresh in Boston in 1991. Their artisanal spirit keeps

Fresh precious and promises a new discovery with every experience.

NATURAL-BORN PIONEERS

Fresh has pioneered the use of many natural ingredients in the beauty industry, most notably

sugar. By combining them with modern technology, Fresh offers an experience as indulgent as it

is effective.

BEAUTY RITUALS

Inspired by time-honored beauty traditions from around the world, Lev and Alina are devoted to transforming everyday routines into sensorial rituals.

s. Lip Treatment: Silver Winner: Veneffect Anti-

Aging Lip Treatment (\$85)

Product Descriptions:

- Instantly hydrates and smoothes delicate lip area skin
- Helps minimize and prevent vertical lines around your lips
- Gently plumps and enhances the rosy glow
- Prevents lipstick bleed and enhances long lasting lip

color

This delicate, yet powerful anti-aging lip treatment, with the VENeffect advanced phytoestrogen technology, visibly helps reduce the appearance of vertical lines, as its deeply hydrating and protective formula smoothes, softens and plumps.

Ingredients:

Water (Aqua), Glycerin, Ricinus Communis (Castor) Seed Oil, Isononyl Isononanoate,
Petrolatum, Paraffin, Flavor (Aroma), Sorbitol, Arachidyl Alcohol, Cetearyl Alcohol, Cetearyl
Glucoside, Polyacrylate-13, Resveratrol, Dimethicone, Vitis Vinifera (Grape) Seed Extract,
Trifolium Pratense (Red Clover) Flower Extract, Glycine Soja (Soybean) Seed Extract, Citrus



Grandis (Grapefruit) Seed Extract, Soy Isoflavones, Leuconostoc/Radish Root Ferment Filtrate, Palmitoyl Tripeptide-38, Phyllanthus Emblica Fruit Extract, Arachidyl Glucoside, Behenyl Alcohol, Butylene Glycol, Cetearyl Ethylhexanoate, Disodium EDTA, Polyisobutene, Polysorbate 20, Polysorbate 60, Portulaca Pilosa Extract, Potassium Sorbate, Sorbitan Isostearate, Stevia Rebaudiana Extract, Sucrose Cocoate, Tocopheryl Acetate (Vitamin E)



Company Descriptions:

Many influences affect the aging of skin, including sun damage, hereditary factors, and simple chronological aging. For women, one of the least discussed, but most compelling ways we age are the shifts and changes in hormones throughout the month and as we age. In particular, the decline of the feminizing hormone estrogen leads to a number of challenges, including for our skin. As the influence of estrogen declines from its peak in our twenties, our skin loses elasticity resulting in fine lines, wrinkles and loss of skin tone. VENeffect was created by two sisters, one a gynecologist and hormonal wellness specialist, and the other a beauty industry expert, with the goal to help reverse lost elasticity directly related to the decline in estrogen as we age. Their discovery is an exclusive and highly effective complex of 100% natural plant-based phytoestrogens to safely and effectively reverse the signs of aging that are directly the result of decreasing estrogen; to preserve and restore the youthful glow of healthy, vibrant skin.

Who Should Use It:

• Women of all ages and all skin types. Collagen peaks along with estrogen in our twenties and begins a decline that accelerates in our thirties, forties and fifties, at which point our

fertility function as women is programmed to retire. VENeffect has the ability to both preserve and restore collagen and will enhance the skin of women at any age.

How it Works:

- As we age, the influence of estrogen declines resulting in loss of collagen and elasticity in our skin and increasing the appearance of fine lines and wrinkles.
- VENeffect is the only <u>anti-aging skin care</u> line formulated with a unique and powerful blend of 100% natural phytoestrogens to enhance collagen and improve elasticity in skin.
- The small molecular size of phytoestrogens allows them to easily penetrate the skin and bond with estrogen receptors present in both the dermis and the epidermis in order to stimulate collagen production.

The Result:

• VENeffect reverses the signs of aging to preserve and restore the healthy glow of skin at peak vitality.

t. Body Lotion: Gold Winner: Fresh Sugar Acai Age-Delay

Body Cream (\$65 for 6.8 oz.)

Product Descriptions:

PRODUCT DETAILS

Sugar Açaí Age-Delay Body Cream is a daily moisturizer that goes beyond hydrating the skin. Fortified with technologies used in skincare to nourish, protect, firm, and promote a youthful look, this advanced formula helps improve the overall appearance of the body. Açaí is a super berry native to Brazil with phenomenal antioxidant properties. Additional key ingredients include soothing sugar, softening citrus fruit alpha hydroxy acids (AHAs), and moisturizing time-release hydro patches. It is further enhanced with oat kernel extract to tone the skin. This luxurious cream absorbs with unbelievable ease and has an addictive scent that combines bergamot, caramel, and exotic açaí fruit with undertones of white and green tea.

THE PROOF*

- · Proven to have a significant moisturizing effect for 24 hours
- Proven to have firming, toning, and smoothing effects
- Proven to significantly smooth skin texture
- 100% reported softer, nourished, moisturized skin
- 97% noticed their skin was smoother and more supple
- 91% felt that it protected their skin

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*in vivo
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Ingredients:

Açai is a super berry native te properties.
Sugar is a natural humectant
Citrus fruit alpha hydroxy ac
Oat kernel extract tones the superior of the superi

KEY

fresh.

SUGAR AÇAI

WITH CITRUS FRUIT ACI

CREME ANTI-AGE FOUR LE CORPS À EACAI 200 ml e 6.8 floz

fresh.

View All Ingredients

Water (Aqua), Glycerin, Hydrogenated Polyisobutene, Palmitic Acid, Stearic Acid, Butylene Glycol, Pentylene Glycol, Caprylic/Capric Triglyceride, Caprylic/Capric/Succinic Triglyceride, Fragrance (Parfum), Tromethamine, Pentaerythrityl Tetraisostearate, Cetyl Palmitate, Hydrogenated Coco-Glycerides, Euterpe Oleracea Fruit Oil, Sucrose, Theobroma Grandiflorum Seed Butter, Saccharum Officinarum (Sugar Cane) Extract, Prunus Amygdalus Dulcis (Sweet Almond) Seed Extract, Anona Squamosa Seed Extract, Citrus Medica Limonum (Lemon) Extract, Citrus Grandis (Grapefruit) Fruit Extract, Citrus Aurantium Dulcis (Orange) Fruit Extract, Limnanthes Alba (Meadowfoam) Seed Oil, Simmondsia Chinensis (Jojoba) Seed Oil, Camellia Oleifera Seed Oil, Vaccinium Myrtillus Fruit Extract, Acer Saccharum (Sugar Maple) Extract, Algin, Serine, Sodium Hyaluronate, Acacia Senegal Gum (Acacia Senegal), Fructose, Helianthus Annuus (Sunflower) Seed Oil, Tocopheryl Acetate, Tocopherol, Ascorbyl Tetraisopalmitate, Glucose, Tetrasodium Edta, Xanthan Gum, Steareth-21, Acrylates/C10-30 Alkyl Acrylate Crosspolymer, Cetyl Alcohol, Propylene Glycol, Citric Acid, Phenoxyethanol, Butylphenyl Methylpropional, Limonene, Citral, Geraniol, Linalool, Citronellol, Sodium Ethylparaben, Sodium Methylparaben, Sodium Propylparaben, Methylparaben, Butylparaben, Ethylparaben, Isobutylparaben, Propylparaben, BHT.

Rating: Four and a half out of five starts among 9 customer reviews on Amazon.com **Company Description:**

Please refer to r.

u. Body Lotion: Silver Winner: Aveeno Positively Ageless Skin Strengthening Body Cream (\$10 for 7.3 oz.)

Product Description: This uniquely formulated body cream has been clinically shown to moisturize

for 24 hours. With ACTIVE NATURALS® Southernwood, it works to help fortify the skin's moisture

barrier, leaving it feeling stronger and more resilient. With regular use, the skin's

moisture barrier can be improved, leaving skin healthier and younger looking.

Ingredients:

Water, Glycerin, Distearyldimonium Chloride, Dimethicone, Isopropyl Palmitate, Methylheptyl Isostearate, Isocetyl Alcohol, Hydroxypropyl Starch Phosphate, Steareth-21, Butylene Glycol, Cetyl Alcohol, Dodecylhexadecanol, Tetrahydroxypropyl Ethylenediamine, Benzyl Alcohol, Fragrance, Chlorphenesin, Citric Acid, Algae Extract, Artemisia Abrotanum Flower/Leaf/Stem Extract, Cetyl Hydroxyethylcellulose, Ganoderma Lucidum Mushroom) Stem Extract, Lentinus Edodes Extract.



Ratings: Four out of five stars among 447 customer reviews on Amazon.com



Company Description:

ACTIVE NATURALS[®] Ingredients

We use only high-quality natural ingredients—grown in regions that provide an ideal environment for the plant to thrive and produce beneficial ACTIVE NATURALS[®] ingredients.

Our scientists follow high standards of ingredient selection, formulation and manufacturing, with processes that retain the strength and purity of the ingredients.

Learn more about the magic of ACTIVE NATURALS[®]ingredients—sourced from nature, uniquely formulated and scientifically proven to deliver real skin and hair care benefits.

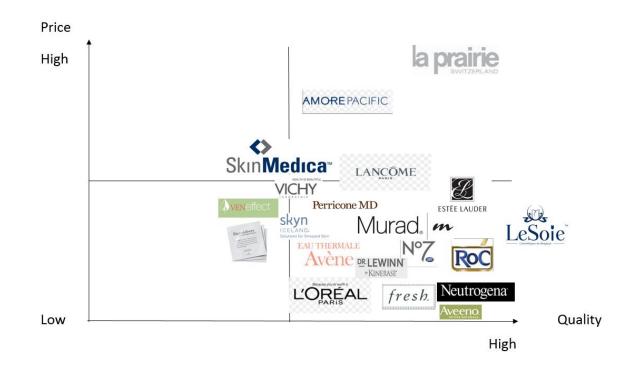
OUR HERITAGE

From our humble beginnings in 1945, the story of theAVEENO[®] Brand has been one of discovery. By unlocking nature's powers through scientific advances, we have discovered ways to nurture and transform skin and hair to an enhanced state of natural health and beauty.

Founders, American inventor and philanthropist brothers Albert and Sidney Musher, were driven by a profound curiosity about how things work and how substances interact, and a belief that centuries-old remedies hold the promise for human wellness. Their experimentation with raw cereal led to the discovery of a finely milled colloidal oatmeal bath. This treatment was proven effective in skin prone to eczema by the U.S.-based, internationally renowned Mayo Clinic, where it is still in use today. Drawing inspiration from Avena sativa, the Latin word for oat, the AVEENO[®] Brand was born. Today, we partner with leading health professionals and scientists in the discovery of ACTIVE NATURALS[®]ingredients. Derived from nature, uniquely formulated, and scientifically proven to soothe compromised skin and hair, these exclusive formulas are trusted and recommended by professionals as effective wellness solutions.

Summary

Comparing to the companies that have made the list, LeSoie serum definetly stands out as an european brand. The Swidish brand which made the list: La Prairie has a really good quality and customer feedback, however, with less than a quarter of their prices, LeSoie serum is able to provide with the same product at the same quality. Amore Pacific which is a Korean brand which is offering great products however, the price rage can still be a little out of reach for some clients. Brands like SkinMedica, Lancome, Vichy, Perricone MD, Veneffect can be a good product for people who can afford a more expansive beauty product, however, with the price goes up, the consumer satisfaction drops too. Brands like No7, Roc, Estee Lauder, Loreal, Neutrogena, Aveeno are really popular among the US consumers, these are the brands what you can normaly find in Macy's or sometimes normal drug stores, especially for Neutrogena. They make their product affordable for the everyday consumers. Roc can be the biggest competitor for LeSoie serum just because their price range is around the same as LeSoie serum and they are already popular with the US consumers. LeSoie serum is the only European brand with not as many retail stores in US, which has the higher quality, and still affordable to people who are willing to spend money on beauty products.



3. Market Research

Global Anti-Aging Market to be Worth USD 191.7 billion by 2019

Anti-Aging Market is projected to grow at 7.8% between 2013 and 2019. The anti-aging market is poised for a healthy compounded annual growth rate of 7.8% between 2013 and 2019 and is projected to be worth USD 191.7 billion by 2019.

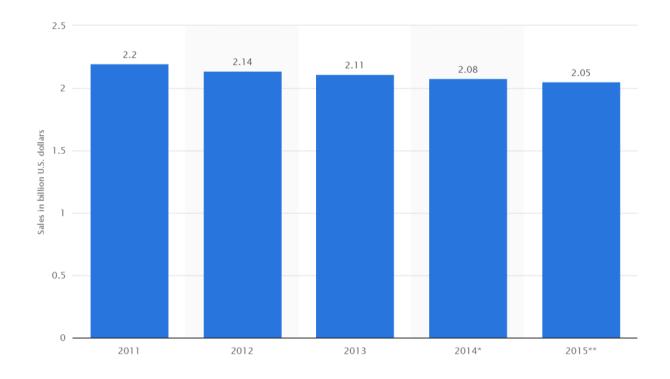
Aging is brought about by a cycle of various biochemical processes in the body that affect it both internally and externally. These biochemical processes cause the body to degenerate over a period of time, impacting the health, fitness and beauty of an aging individual.

The prevalence of anti-aging products and services is becoming more prominent now as the aging Baby Boomers-regarded as the most successful generation born in the 20th century-have spurred a demand for various methods that can either reverse or slow the signs of aging. Estimates indicate that over the next 18 years, individuals from this generation will attain the age of 65 at the rate of 8,000 per day. According to the report, two regions that carry maximum potential in this segment over the period of forecast are-Asia-Pacific and Rest of the World (RoW). Within the Asia-Pacific region, India, China, Japan and South Korea are poised to attract maximum interest for anti-aging or age-reversing procedures

such as cosmetic surgeries, further supported by the respective governments of these nations.

Anti-aging skin care sales in the United States from 2011 to 2015 (in billion U.S. dollars)

The statistic shows the anti-aging skin care sales in the United States from 2011 to 2014 and provides a forecast for 2015. In 2013, the U.S. anti-aging skin care market generated about 2.1 billion U.S. dollars in retail sales.



Antiaging Products and Services: The Global Market

- The total market for antiaging products and services was valued at \$249.3 billion in 2012. This is expected to increase to nearly \$261.9 billion by the end of 2013 and \$345.8 billion in 2018, a compound annual growth rate (CAGR) of 5.7% between 2013 and 2018.

The product market is expected to reach nearly \$221.3 billion by the end of 2013. Through the forecast years 2013 to 2018, the market will experience CAGR of 5.2%, to reach \$284.6 billion.
In 2013, the service market will likely end with sales reaching \$40.6 billion and grow to nearly \$61.2 billion by 2018, a CAGR of 8.6%, representing a faster growing segment of the antiaging market.

SWOT

Comparing to the products that were on the list of top 25 anti-aging products by

Housekeeping website

Strengths:

a. As a luxury European brand, LeSoie has the quality and a positive brand image fot the anti-aging prodcts

b. LeSoie has a over 50 stores worldwide and intend to open up more stores around the world

c. Consumers who are high end would love to spend money on something that is worth the price.

Weaknes

a. The price might be too expensive for retail.

b. The LeSoie prodcuts on Amazon cost ten times the shipping than the actual product, this gives the online shopper limmited opputunities for shoping luxury prodcuts online

c. According to the Housekeeping Website, high price anti-aging products don't usually have the best effect.

Opportunity

a. Luxury consumer companies are big market today in big cities such as New York and European cities. Through private department stores, LeSoie can build a reputation through the professionals primarily.

b. European market and high end cities such as New York or Tokyo can be a good market to open up a branch store.

Threads

a. Other luxury cosmetics store such as LeSoie

b. Since luxury market has a small potion, this project has a high risk.

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